



## Inkjet Innovations for Industrial Applications

Collins Inkjet was founded in 1990 in a garage under the Manhattan Bridge in Brooklyn, NY as a one-man operation supplying ink for Kodak continuous inkjet printers. Early on, Collins established the principles that still guide everything it does today. Collins' goal is to be the best supplier its customers have, and to treat all its partners as it would like to be treated.

Eventually, Collins started formulating inks for other printheads and printers. Collins went from only producing water-based inks to producing water-based, oil-based, solvent-based and UV curable inks and established relationships with most major inkjet printhead manufacturers.

Today, high-speed inkjet printing is growing rapidly and expanding into new markets. Collins has been investing heavily in order to meet the ever-increasing needs of its customers. Collins,

- ▶ continues to expand its lab capabilities
- ▶ purchased a wide range of printing platforms and ink curing solutions
- ▶ created its own pigment dispersion operation
- ▶ created a new printhead refurbishment and parts support operation for Kodak Versamark brand printers
- ▶ pioneered electron beam inkjet (EBeam) to meet what Collins expects to be a greater demand for safer curable inkjet inks.

Collins continues to grow into a significant player in high-speed industrial printing, and was recently acquired by Kao Corporation out of Japan. Collins plans to continue expanding its capabilities to meet the growing demand for high-speed inkjet printing.

Where no other options exist, Collins will attempt to create hardware and software solutions that it will sell to its existing customers and OEM partners.

Collins will continue to execute its strategy of expanding geographically so that it can provide prompt customer service to customers worldwide.

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