HOT COMPANIES FOR PRINT/MAIL SOLUTIONS
Mailing systems technology 2018-19

CONTACT INFO:

COMPANY:
Western States Envelope & Label

PHONE:
800.558.0514

WEBSITE:
www.wsel.com

EMAIL:
customer.service@wsel.com

THE 2018-19 HOT COMPANIES

Western States Envelope & Label

In our fast-paced industry, anyone can provide products. It's the companies that serve, educate and provide experiences that move you forward. That's the direction Western States Envelope & Label has been leading professionals like you since 1908.

Our humble beginnings started with one man and one dream. Founder George Moss was an ambitious entrepreneur and visionary who wanted to create an enterprise for producing unique, reliable envelopes. In fact, Western States was a pioneer in developing a system for printing envelopes flat before folding.

Growth at Western States Envelope & Label has been consistently successful ever since. We've become one of the world's largest envelope providers with a production floor that's often the "Industry Mecca" for the latest envelope and label printing and manufacturing equipment.

As a wholesale provider, we serve 32,000+ customers in industries such as printing, distribution, mailing and graphic arts. Since we're wholesale, we never go direct to the printer's customer. Instead, we help our customer's customers in unfamiliar or more technical areas of packaging and labels, such as machining and inserting. We also have expert customer service staff trained as Postal Partners who can offer answers to any questions related to mail.

WSEL provides products and ideas that propel you forward. How? With systems in place, such as:

- 24/7 online ordering from an inventory of 1,400+ stock products, ready to ship immediately.
- Print capabilities for our printers that do not have printing equipment for envelopes and labels.
- Unmatched digital capabilities. We were one of the first to create the Digi-Clear® product line that runs seamlessly in high-temperature equipment environments.

Beyond our humble start and the progressive offerings we currently provide, our future is even more poised to move you forward. The essence of our work hinges on being a company where your message is our mission. It means we'll continue to provide direct marketing solutions that help you and your customers improve response rates and build business.